

The Wind Project Development Process

Revised August, 2006

The Wind Project Development Process

Site Selection Land Agreements Wind Assessment **Environmental Review Economic Modeling** Interconnection Studies **Permitting Sales Agreements Financing Turbine Procurement Construction Contracting Operations & Maintenance**

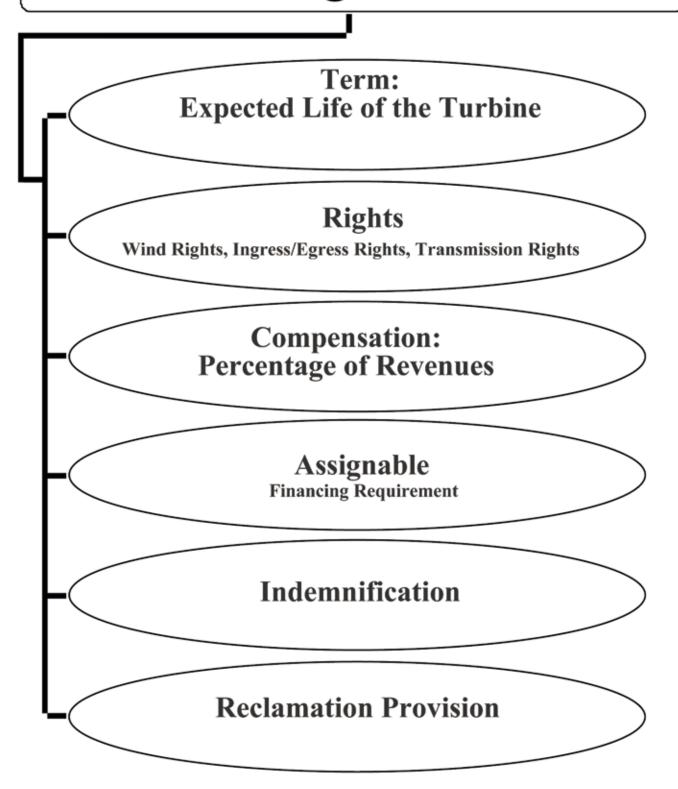


Site Selection

Evidence of Significant Wind Preferably Privately Owned Remote Land Proximity to Transmission Lines Reasonable Road Access **Few Environmental Concerns Receptive Community**

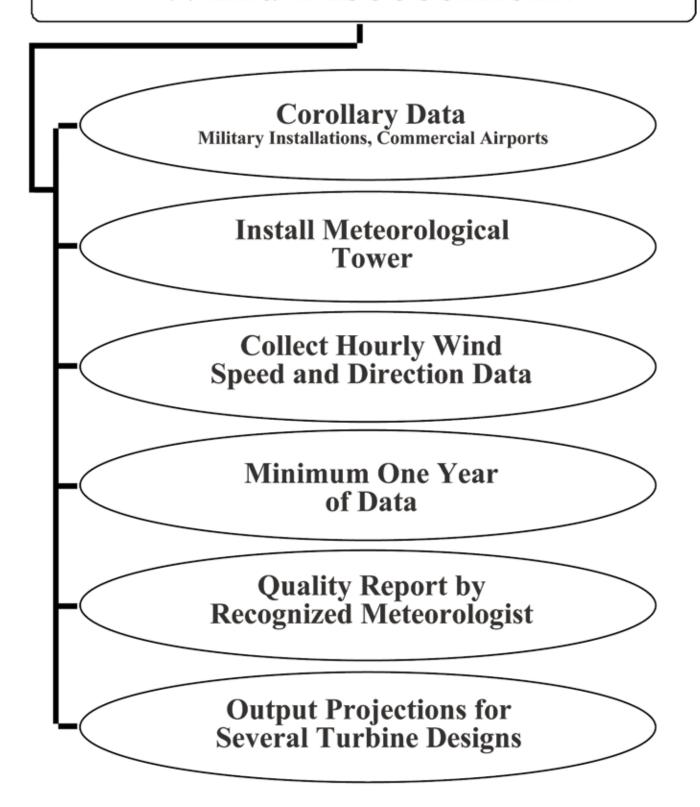


Land Agreements



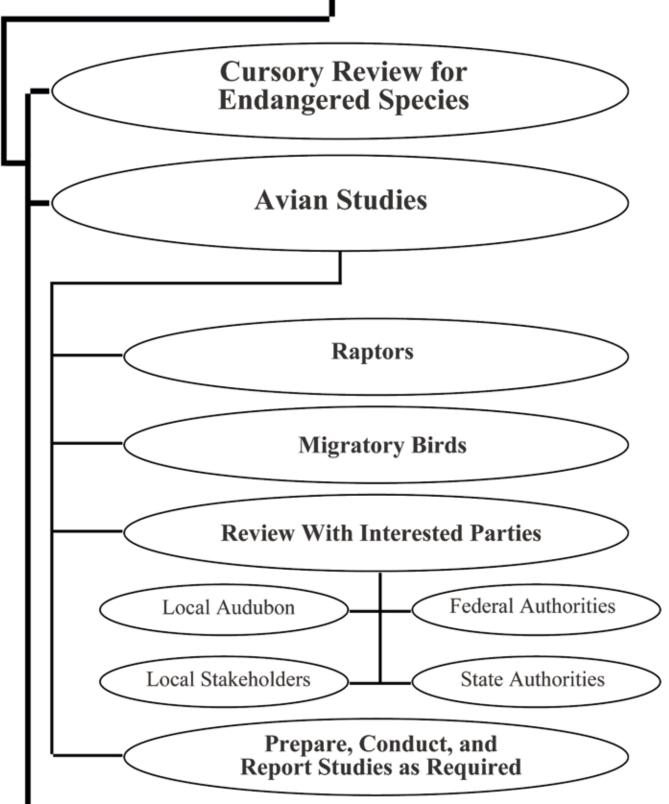


Wind Assessment



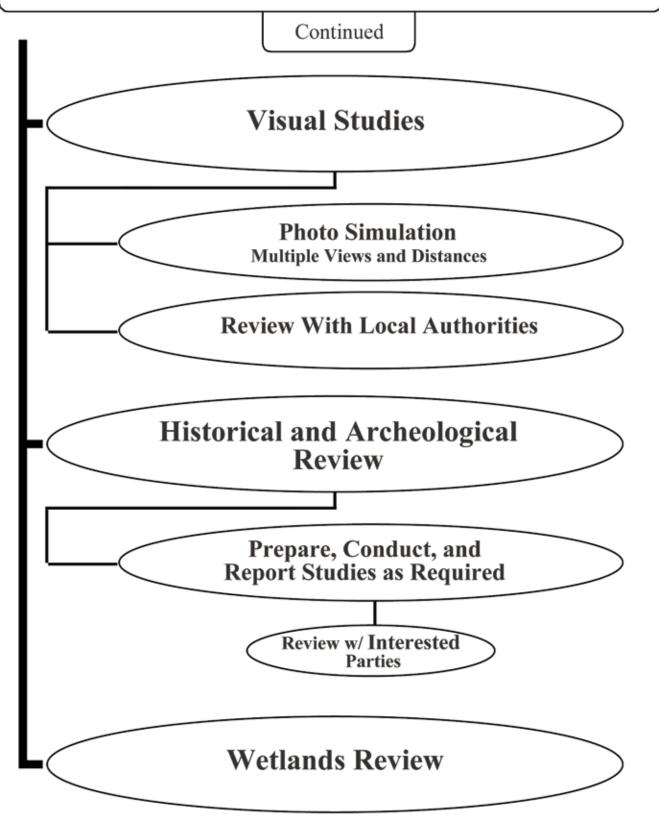


Environmental Review



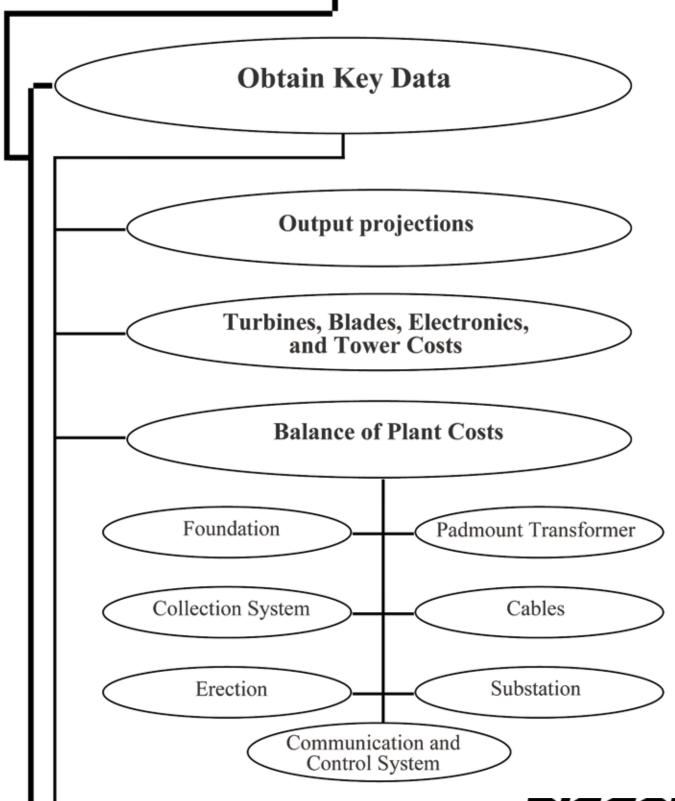


Environmental Review



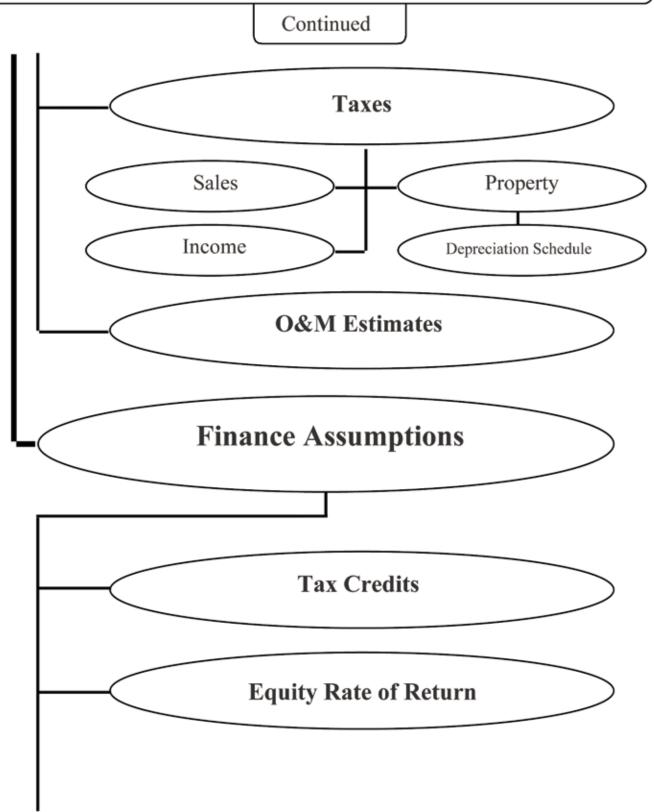


Economic Modeling





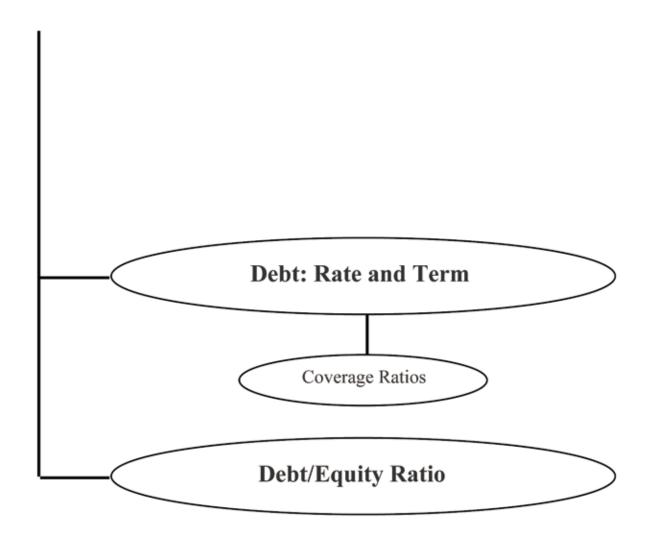
Economic Modeling





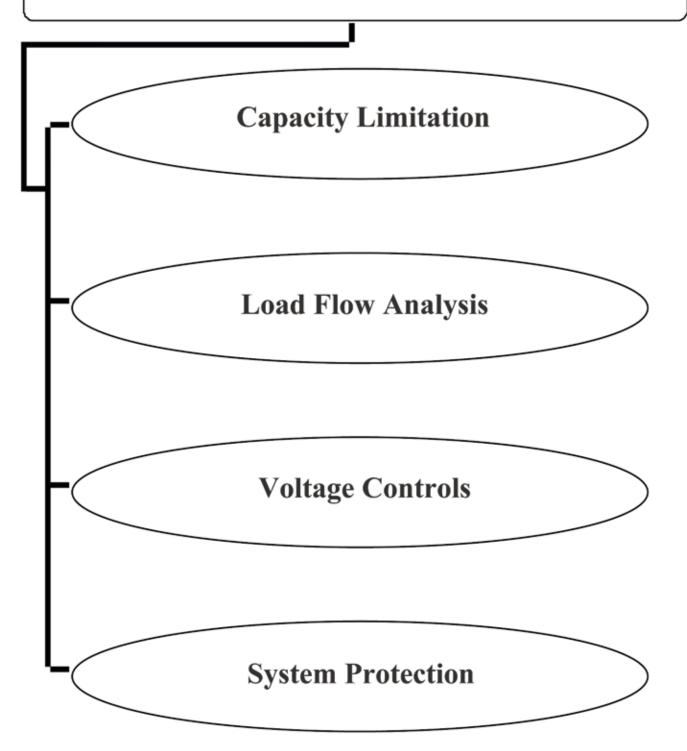
Economic Modeling

Continued





Interconnection Studies

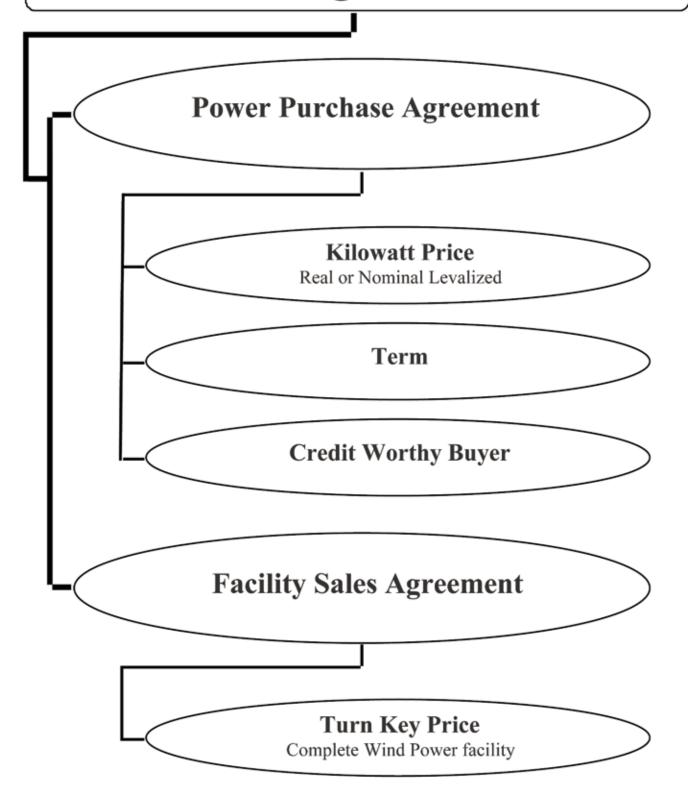




Permitting Local, State, Federal **Public Land Private Land Land Use Permit Building Permit**



Sales Agreements

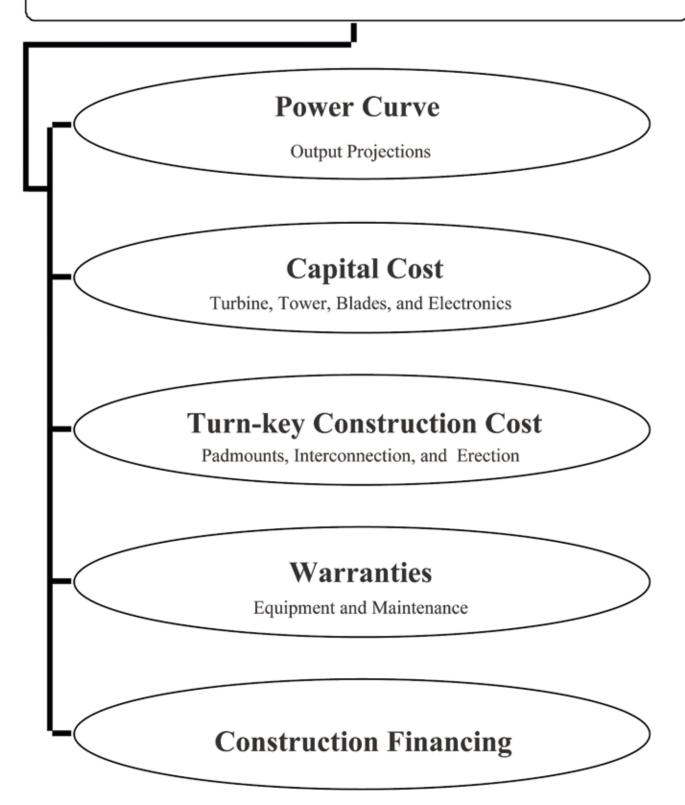




Financing **Source of Equity** Rate of Return 16-18% **Source of Debt** Market Rates **Term of Debt Assignable Documents Third Party Due Diligence**

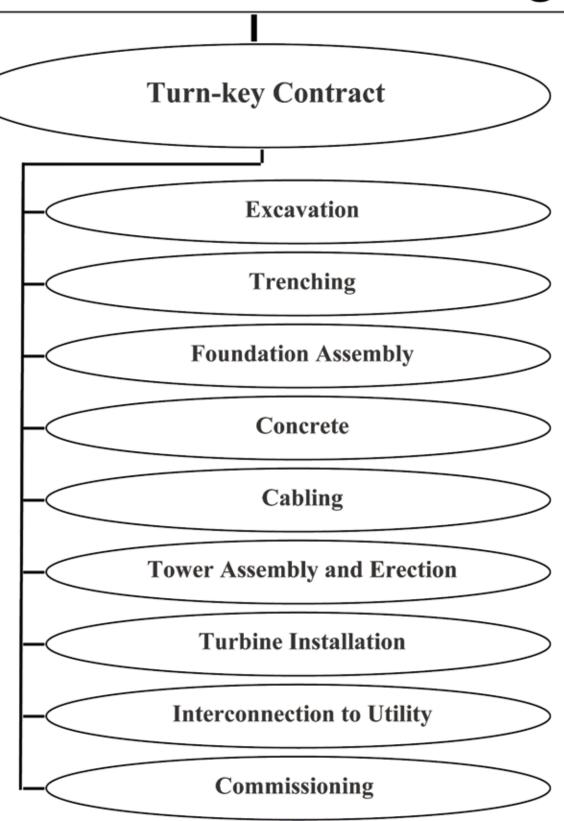


Turbine Procurement





Construction Contracting





Operations & Maintenance

